

# Hospital Margin Optimization Services

Imagine how different your hospital would be if you had strong financial controls and improved contractual pricing compliance without impacting operations.

## A. Tactical Assessment

We perform a deep, on-site tactical analysis on specific margin improvement activities, uncovering hidden inefficiencies and hidden costs that are causing massive overspending.

- ✔ Identify invoice discrepancies
- ✔ Review high-dollar rentals for savings
- ✔ Remove rentals; assess purchase vs rent ROI
- ✔ Negotiated service contracts for cost cuts
- ✔ Found immediate reductions in pass-through contracts

## B. Tailored Plan

Our team of three expert healthcare specialists in (1) operations, (1) nursing, and (1) finance work alongside your leadership to identify the opportunities (known and unknown), the cost savings associated with each opportunity, and the timeline to capture the savings.

### Clinical Nursing Related Example(s):

- ✔ Implement agency ramp down via proprietary playbook
- ✔ Review clinical (and non-clinical) pay practices and immediately put in senior management controls by pay practice

### Operational Related Example:

- ✔ Contract Vendors where contracts allowed for price negotiations and implement new pricing, having immediate financial impact without impacting operations of hospital

## C. Implementation & Tracking

We don't just deliver a report and walk away, we are on-site each week to help implement the plan and track the results. This ensures the hospital is on a path to a stronger, sustainable, financial position.

## Contact Us



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## Tracking Results and Progress:

